



# negocio resolutions

Stephen (Steve) Lancken

## Facilitator & Mediator

Steve Lancken has been facilitating conversations in a variety of setting for more than 15 years. He has worked as chair of various community consultation and other public interest groups for some high-profile projects including, NorthConnex, WestConnex, Cross City Tunnel and North West Rail. He chairs public meetings and consultation groups at all levels of government and has worked for the Attorney Generals Department, Family and Community Services, Treasury, and many large corporates. Steve was an accredited facilitator with the Defence Abuse Response Taskforce (DART) and has worked with many institutions such as the Salvation Army, the Professional Standards Office of the Archdiocese of Sydney and Catholic Church Insurance.

Steve has facilitated over 2,000 conferences and meetings in areas as diverse as health, injury and abuse, insurance, native title, sports, wills and estates, rural issues, industrial relations and community consultation. His approach is to hear the needs of the stakeholders and ensure that those needs are addressed in process and substance.

Over thirty years' experience in mediation and litigation has given Stephen Lancken a unique set of skills and insights about facilitation and dispute resolution.

### Lawyer and ADR Practitioner

Steve began his career as a litigation lawyer in Sydney in 1981 and practiced in commercial litigation, banking and finance, aviation law, insurance, professional indemnity, personal injury, and workplace and employment law.

In 1990, Steve realised there was a better way to resolve disputes than litigation, and that was through mediation, facilitation, and other forms of (ADR).

Working with and for people and having the best possible conversation about difficult issues has become Steve's life passion.

Steve's services were enlisted by organisations which foster a collaborative, people focussed culture such as Australia Post, Salvation Army, Mission Australia, Attorney General's Department, DART, EPA Victoria, Alcoa, The Australian Industrial Relations Commission, and QANTAS.



**Steve Lancken**

BA LLB, MPACS  
Acc. Spec. Mediation &  
Commercial Litigation,  
NMAS Accredited Mediator,  
DART Accredited Facilitator

## Alternative Dispute Resolution

Steve continued to be active in court mediation and arbitration and became a Principal at the Trillium Group in 2002.

From 2008 to 2013 Steve was honoured to be appointed to the National Alternative Dispute Resolution Advisory Council by the Attorney General of Australia, the Honourable Robert McClelland MP.

### Teacher, trainer and consultant

Steve Lancken's knowledge and skill as one of Australia's leading mediators and ADR professionals has lead him to teaching and training in mediation, negotiation, communication and conflict management. He has augmented his professional consulting with teaching at Sydney University, Australian Graduate School of Management (AGSM), College of Law, Marcus Evans Asia, and University of Technology Sydney. Steve has delivered training programs for organisations such as QANTAS, Pacific Brands, Australia Post, Legal Aid and EPA Victoria.

Steve's articles regularly appear in publications such as *The Australian*, *the Law Society Journal*, *Lawyers Weekly* and academic journals and newsletters.

Negocio Resolution's clients have positive working relationships, manage conflict effectively and achieve best practice in decision making. Negocio Resolutions supports clients in treating others with respect and to value diversity.

We are rigorous in addressing issues when we negotiate, mediate and facilitate. In ADR Negocio Resolutions supports clients to achieve fair and just outcomes addressing their interests and needs.

*"We engaged Stephen to mediate difficult and protracted disputes with business stakeholders, after all other non-legal remedies had failed. He was able to manage the needs of both parties and the mediation process to achieve equitable and lasting outcomes for all parties. Stephen is a competent and experienced professional who I have no hesitation in recommending to other businesses"*

**Kim Ellis CEO, 22 March 2010**

### MAJOR CLIENTS

Government Agencies  
Not for Profit Organisations  
Sporting Organisations  
Professional Firms & Individuals  
SMEs and their Principals  
HR Managers  
Board of Directors  
Land Councils  
Schools & Hospitals  
Courts

### LAW FIRM CLIENTS

Minter Ellison  
Gillbert + Tobin  
Swaab & Associates  
Mallesons  
Clayton Utz  
Slater & Gordon  
Moray & Agnew  
Gadens  
Turks Legal  
Allen Linklaters  
K & L Gates  
HWL Ebsworth  
Sparke Helmore  
Taylor & Scott  
Colin Biggers & Paisley  
Baker Makenzie  
Bartier Perry  
Ashurst  
Salvos Legal  
Wotton + Kearney